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eRFQ  
electronic Request for Quotation Tool

Training per Supplier role

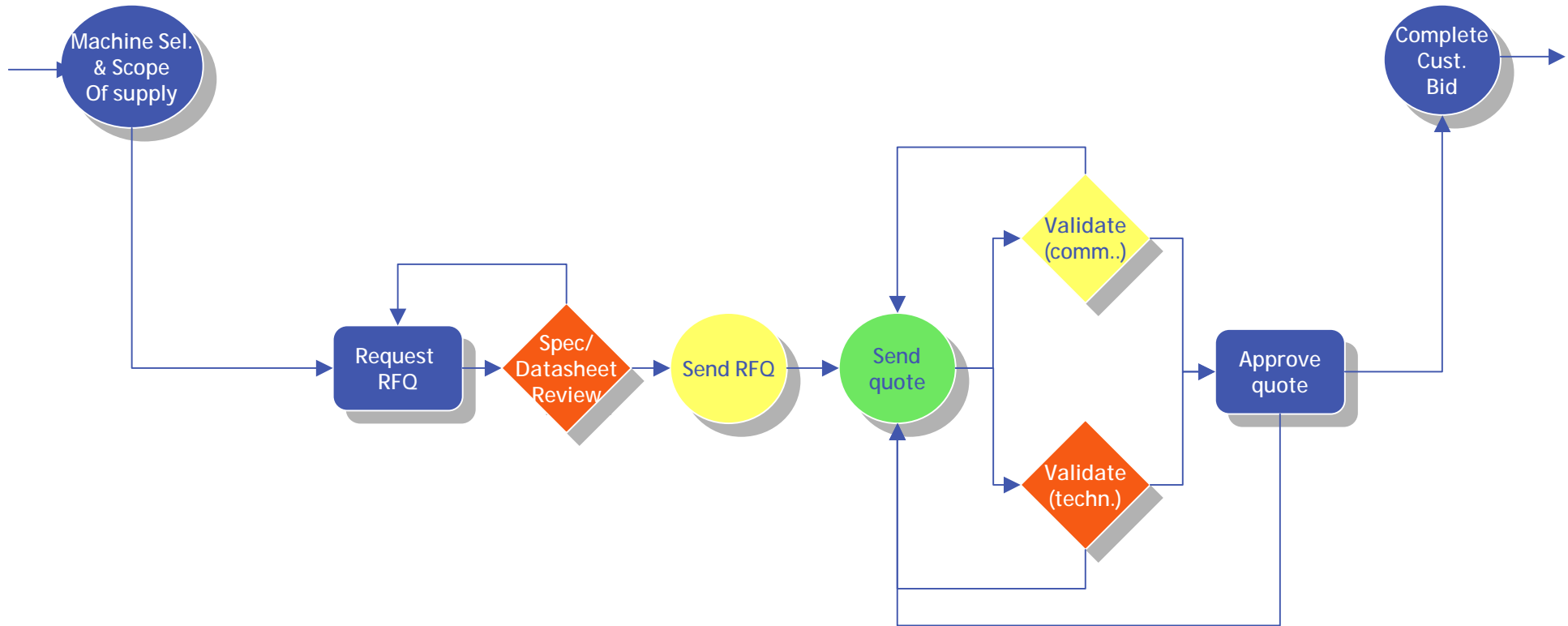
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- Manage the process of the Request for Quotation in the ITO phase:
  1. Track RFQs and quotes at all stages
  2. Notify users & suppliers & send alerts
- Make available relevant SOU information to users in ITO and OTR phase
  1. Reports for RFQ Aging, Supplier responsiveness, On-time delivery, Lead time
- All RFQ related info available in database for user to run queries
- 1<sup>st</sup> Release: Motors, Generator, Filter House, Inlet duct, Exhaust Duct, Gearbox
- Consistency of project, technical and supplier data (interface w Light ePSS and Oracle)
- Multi-Org capability: Nuovo Pignone as 1<sup>st</sup> release
- Web-based tool :
  1. There are two links to access on eRFQ, one by internet for external user and one by intranet for internal user (AE Portal).
- To access users needs SSO and AE standard user role (assigned by administrator AE) .
- After the login user will see eRFQ home page.



### ITO Bid preparation



\* ENG support for GB, EM



# On the MyeRFQ page you can track all RFQs

Menu to navigate on eRFQ



## eRFQ

[> Help](#) [> Contact Us](#) [> Log Out](#)

[Home](#)  
[Supplier](#)

### Search

Project Name:  RFQ #:

RFQ Creation Date from:  ? to:  ?

Quotation Due Date from:  ? to:  ?

Search area with all filters that user can choose

Project Name	RFQ #	Item	Quotation Due Date	RFQ Status	Next Action
Carolina's Project3	2846	D.C. > 15 KW WOUND INDUCTOR	05/31/2007	New RFQ	<input type="button" value="Reply"/>

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Business Owner: [Dietzel, Heike Anne](#) Technical Owner: [Spadini Massimiliano](#)

eRFQ List with primary info. For each RFQ sent by GE O&G there are a row with relative info. Supplier can only view RFQs sent to him (in case of suppliers have various sites, user(s) of one site can only view their sites' data)

Button to view all RFQ details and to reply



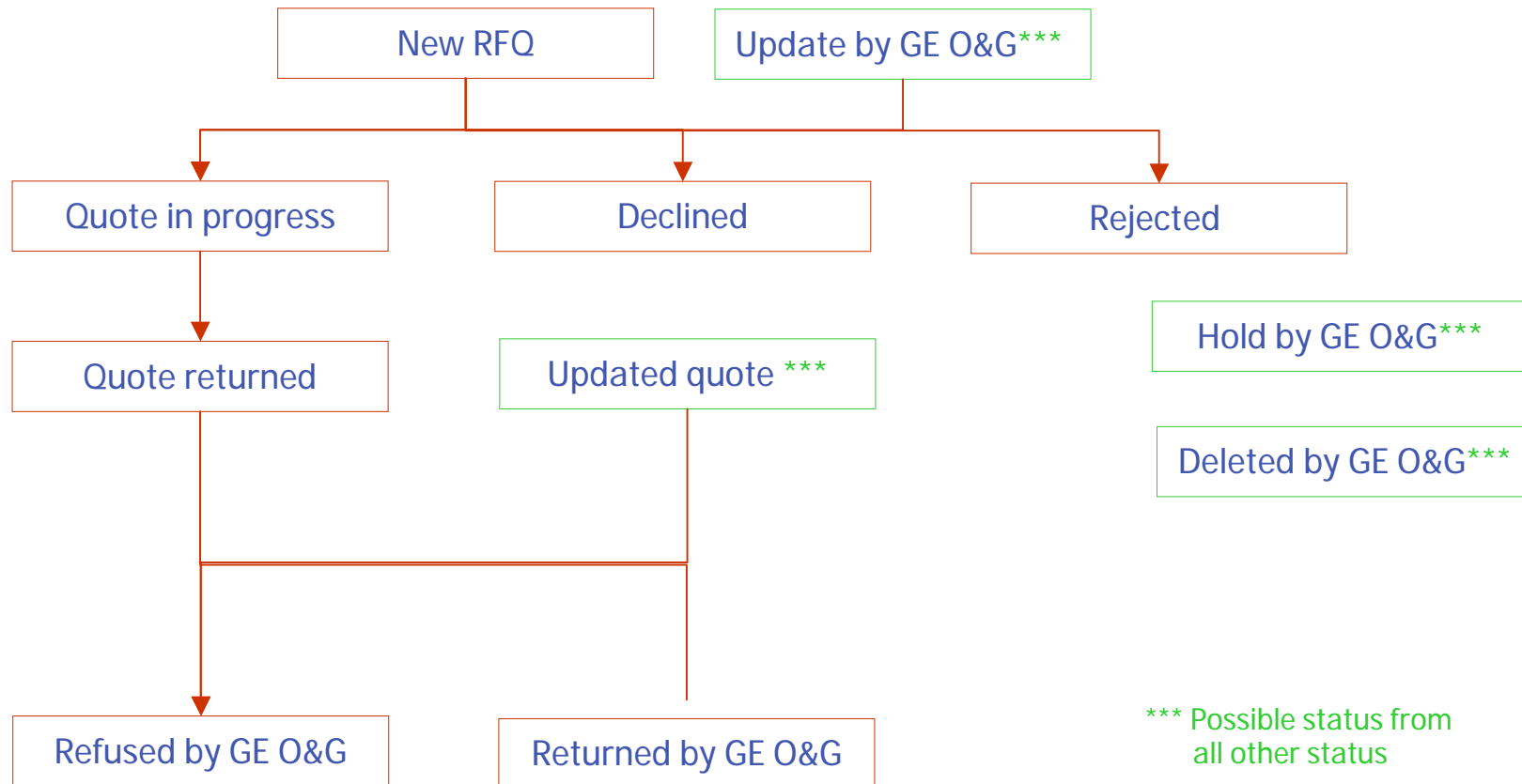
On the MyeRFQ page there are specific colors to indicate:

The Quotation Due date:

- **Yellow:** 2 working days before due date
- **Red:** on due date

eRFQ sends a notification 3 working days before supplier due date expiration





\*\*\* Possible status from all other status

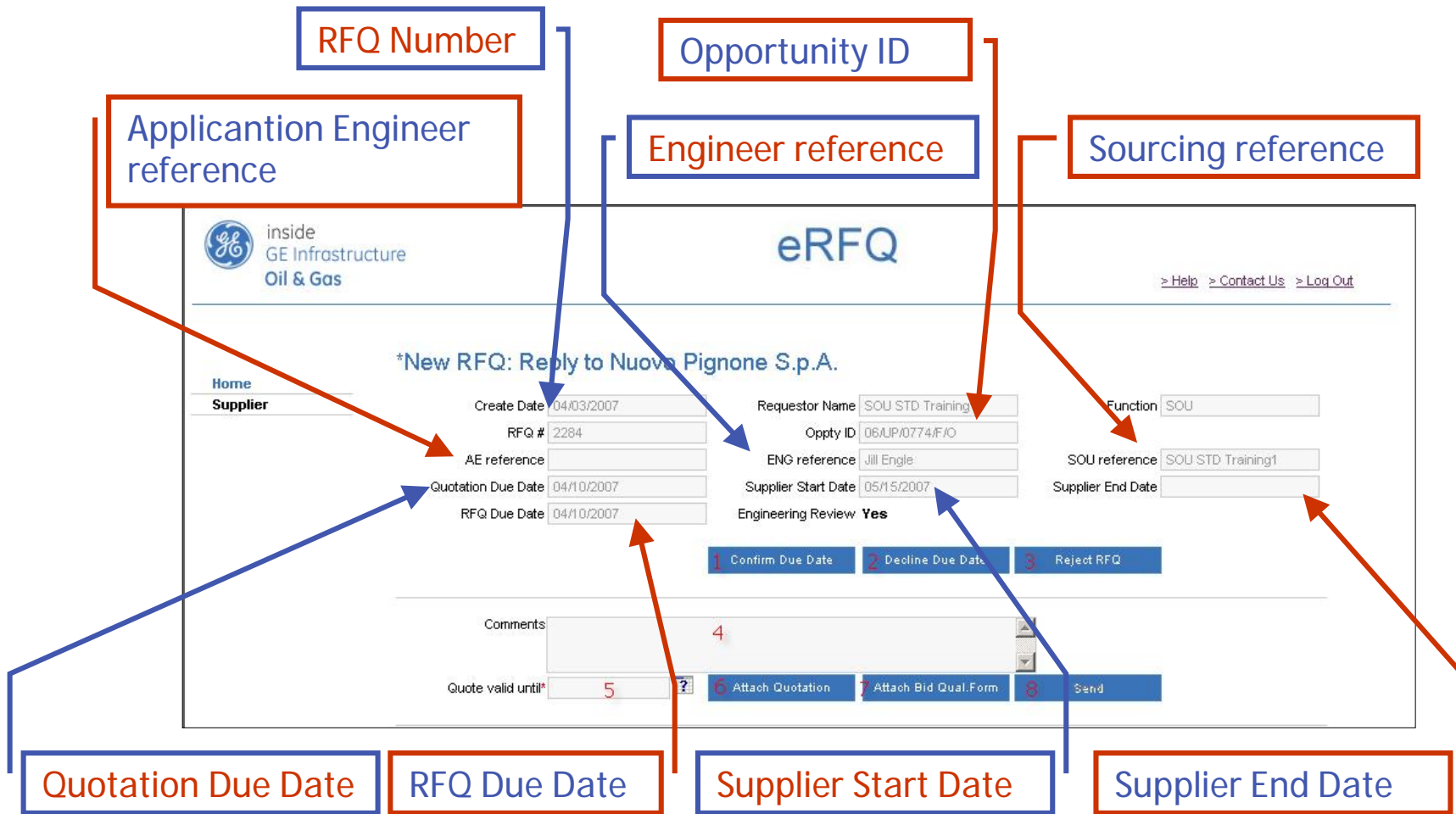


# Reply to RFQ



When user selects Reply button, he can see all RFQ details

In the header you can find: main generic infos on RFQ + buttons to reply



In generally all fields with "\*" are mandatory

The screenshot shows the GE eRFQ system interface. At the top left is the GE logo with the text "inside GE Infrastructure Oil & Gas". The main title is "eRFQ". On the top right, there are links for "> Help", "> Contact Us", and "> Log Out".

The main content area is titled "\*New RFQ: Reply to Nuovo Pignone S.p.A.". On the left, there is a navigation menu with "Home" and "Supplier" (which is selected). The main form contains the following fields:

Create Date	04/03/2007	Requestor Name	SOU STD Training1	Function	SOU
RFQ #	2284	Oppty ID	06AUP/0774/F/O		
AE reference		ENG reference	Jill Engle	SOU reference	SOU STD Training1
Quotation Due Date	04/10/2007	Supplier Start Date	05/15/2007	Supplier End Date	
RFQ Due Date	04/10/2007	Engineering Review	Yes		

Below the form are three buttons: "1 Confirm Due Date", "2 Decline Due Date", and "3 Reject RFQ".

There is a "Comments" section with a text area containing a red "4" and a "Quote valid until\*" section with a red "5" and a help icon. Below these are four buttons: "6 Attach Quotation", "7 Attach Bid Qual.Form", and "8 Send".

**Confirm Due Date:** if supplier confirm the due date, that means supplier will prepare the quote and send to GE for validate. Supplier status will turn to 'Quote in Progress'.

**Decline Due Date:** if supplier declines the due date, the comment is mandatory to fill in, supplier need to enter the reason why he/she wants to decline the due date. SOU is able to expand the supplier due date. The supplier status will turn to Declined. Notification mail to GE

**Reject RFQ:** supplier can reject RFQ with comment explanation. That means supplier will not send quote back to GE site. The supplier status will turn to Rejected. Notification mail to GE.



The screenshot shows the eRFQ system interface for replying to an RFQ. The header includes the GE logo, 'inside GE Infrastructure Oil & Gas', and the title 'eRFQ'. Navigation links for 'Help', 'Contact Us', and 'Log Out' are present. The main content area is titled '\*New RFQ: Reply to Nuovo Pignone S.p.A.' and contains a form with the following fields:

Create Date	04/03/2007	Requestor Name	SOU STD Training1	Function	SOU
RFQ #	2284	Oppty ID	06AUP/0774/F/O		
AE reference		ENG reference	Jill Engle	SOU reference	SOU STD Training1
Quotation Due Date	04/10/2007	Supplier Start Date	05/15/2007	Supplier End Date	
RFQ Due Date	04/10/2007	Engineering Review	Yes		

Below the form are three buttons: '1 Confirm Due Date', '2 Decline Due Date', and '3 Reject RFQ'. A 'Comments' field with a red '4' is present. At the bottom, there is a 'Quote valid until\*' field with a red '5', a help icon, and three buttons: '6 Attach Quotation', '7 Attach Bid Qual. Form', and '8 Send'.

**Comment:** when supplier declines due date or refuse RFQ, the field is mandatory to be filled in.

**Quote valid until:** date, it is mandatory when supplier wants to send the quote.

**Attach Quotation:** button, clicking on the button, a pop-up window will be displayed; supplier can upload attachment regarding the quotation.

**Attach Bid Qualification form:** button, clicking on the button, a pop-up window will be displayed; supplier can upload the Bid qualification form; before sending the quote, this document is required.

**Send:** this button is disabled before supplier uploading the document. Clicking on this button after quote document uploaded, supplier can send quote to GE. The supplier status turns to 'Quote returned'.

In the project information user can view all project information.

Project Information

Project Name	Carolina's Project3	Customer	HEIKE 10	Buyer	Heike Dietzel
Offering	BCL354/A;2BCL303/NOT	Offering Detail	Turbogeneratore Gt+EG	Train Quantity	1
Installation Country	FRANCE	Installation Site	paris		
Exp.Order Date	03/11/2008	Exp.Del.Date	01/30/2008		

Expected Order Date

Expected Delivery Date



For each item (EM, EG, GB, Inlet, Exhaust, FH, FH+Structures) there is a minimum set of technical info defined that will always be available to you together with technical documentation.

When user selects FILTER HOUSE item family, eRFQ displays these fields:

Technical Information

Item Family	Filter House	Item	FILTER HOUSE & ACCESS	Weight	20000 kg
Filter Type	Multistage	Material	S.S.	Limit on frontal speed m/s	120 km/h
Painting	YES - NP STANDARD	Air Flow	100 l/m	SPL FROM (REF SURFACE)	ground level
SPL (DBA)	84	SPL @ (MT)	1	Marine Environment	NO
PWL (DBA)	Not Specified	Desertic Environment	NO	Continental Environment	YES
Artic Environment	NO	Tropical Environment	NO	Rural Environment	NO
Residential Environment	NO	Industrial Environment	NO	Height s/m	100 m
On/Off/Fpso	ONSHORE OUTDOOR	TC Min/Max	-5 °C/36 °C	Mt or Site Pressure	30 km/h
Type of Stages	SS;SS;SS	Number of Stages	3		
Layout & P&ID	<input type="text"/> <a href="#">Detach file</a>				
Customer Specs Data Sheet	<input type="text"/> <a href="#">Detach file</a>				

User can detach Customer Specs/ Data Sheet with detach file button



For FILTER HOUSE - STRUCTURE item family, eRFQ displays these fields:

Technical Information

Item Family	Filter House-Structure	Item	test structure	Weight	20000 kg
Filter Type	Multistage	Material	S.S.	Limit on frontal speed m/s	120 km/h
Structures Painting	YES - NP STANDARD	Air Flow	100 l/m	SPL FROM (REF SURFACE)	ground level
SPL ( DBA)	84	SPL @ (MT)	1	Marine Environment	NO
PWL (DBA)	Not Specified	Desertic Environment	NO	Continental Environment	YES
Artic Environment	NO	Tropical Environment	NO	Rural Environment	NO
Residential Environment	NO	Industrial Environment	NO	TC Min/Max	-5 °C/36 °C
On/Off/Fpso	ONSHORE OUTDOOR	Height s/m. Mt or Site Pressure	100 m	Wind Speed	30 km/h
Type of Stages	SS;SS;SS	Number of Stages	3	Structures Painting	YES - NP STANDARD
Structure Material	C.S. PAINTED	Structures Height	15 m		
Layout & P&ID	<input type="text"/> <a href="#">Detach file</a>				
Customer Specs Data Sheet	<a href="#">Detach file</a>				

For GEARBOX item family, eRFQ displays these fields:

Technical Information

Item Family	Gearbox	Item	EPICYCLIC GEARS/OVER	Power (KW)	Not Required
Item quantity	1	Gearbox Type	EPICYCLIC	Output Speed	Not Required
Service Factor	Not Required	Input Speed	Not Required		
Applicable Standard	Not Required				
Customer Specs Data Sheet	<a href="#">Detach file</a>				



For ELECTRIC MOTOR item family, eRFQ displays these fields:

Technical Information

Item Family	<input type="text" value="Electric Motor"/>	Item	<input type="text" value="D.C. &gt; 15 KW WOUND IND"/>	Applicable Std	<input type="text" value="CENELEC"/>
Item quantity	<input type="text" value="1"/>	Type (VS/FS)	<input type="text" value="FIXED"/>	Voltage	<input type="text" value="230"/>
Poles	<input type="text" value="14"/>	Power	<input type="text" value="3100"/>	Explosion Protection	<input type="text" value="no sparking"/>
Zone	<input type="text" value="2"/>	Syn-Ind	<input type="text" value="INDUCTION"/>	Overtemperature	<input type="text" value="CLASS B"/>
Cooling System	<input type="text" value="CACA2"/>	Insulation	<input type="text" value="CLASS F"/>	Service Description	<input type="text" value="Not Required"/>
Soft Start	<input type="text" value="YES"/>	Frequency	<input type="text" value="50"/>		
Customer Specs Data Sheet	<input type="button" value="Detach file"/>				

For ELECTRIC GENERATORS item family, eRFQ displays these fields:

Technical Information

Item Family	<input type="text" value="Electric Generators"/>	Item	<input type="text" value="GENERATOR CONTROL C"/>	Poles	<input type="text" value="8"/>
Item quantity	<input type="text" value="1"/>	Power	<input type="text" value="32000"/>	On/Off Shore	<input type="text" value="ONSHORE OUTDOOR"/>
Frequency	<input type="text" value="51HZ"/>	Cooling system	<input type="text" value="CACA"/>	Insulation	<input type="text" value="CLASS HH"/>
Applicable Std	<input type="text" value="CENELEC"/>	Zone	<input type="text" value="2"/>		
Overtemperature	<input type="text" value="CLASS HH"/>				
Customer Specs Data Sheet	<input type="button" value="Detach file"/>				



For INLET SYSTEM item family, eRFQ displays these fields:

Technical Information

Item Family	<input type="text" value="Inlet System"/>	Item	<input type="text" value="INLET DUCTS - TU/GAS"/>	Item Quantity	<input type="text"/>
Inlet Air Flow	<input type="text" value="283000 m3/h"/>	Internal Inlet Duct SS type	<input type="text" value="AISI 316L"/>	Internal Material	<input type="text" value="S.S."/>
External Material	<input type="text" value="SS"/>	External Inlet Duct SS type	<input type="text" value="AISI 316L"/>	Weight (kg)	<input type="text" value="8500 kg"/>
Painting	<input type="text" value="YES - NP STANDARD"/>	TC Min/Max	<input type="text" value="-5 °C/36 °C"/>	SPL ( DBA)	<input type="text" value="84"/>
SPL @ (MT)	<input type="text" value="1"/>	SPL FROM (REF SURFACE)	<input type="text" value="ground level"/>	PWL (DBA)	<input type="text" value="Not Specified"/>
Wind Speed	<input type="text" value="30 km/h"/>	Layout & P&ID	<input type="text"/> <input type="button" value="Attach file"/>		
Customer Specs Data Sheet	<input type="button" value="Attach file"/>				

For EXHAUST SYSTEM item family, eRFQ displays these fields:

Technical Information

Item Family	<input type="text" value="Exhaust System"/>	Item	<input type="text" value="EXHAUST DUCTS - TU/GA"/>	Horizontal Length	<input type="text" value="Not Required"/>
Gas Flow	<input type="text" value="101 l/m"/>	Exhaust Duct Material	<input type="text" value="STD. (C.S. OUTER + AISI4"/>	Vertical Height	<input type="text" value="12 m"/>
Painting	<input type="text" value="YES - NP STANDARD"/>	Weight	<input type="text" value="25001 kg"/>	SPL FROM (REF SURFACE)	<input type="text" value="ground level"/>
SPL ( DBA)	<input type="text" value="84"/>	SPL @ (MT)	<input type="text" value="1"/>	Layout & P&ID	<input type="text"/> <input type="button" value="Detach file"/>
PWL (DBA)	<input type="text" value="Not Specified"/>	Wind Speed	<input type="text" value="30 km/h"/>		
Customer Specs Data Sheet	<input type="button" value="Detach file"/>				



You can see also the comments that the ENG department has entered (as applicable).

**Technical Information**

Item Family	Electric Motor	Item	D.C. > 15 KW WOUND IND	Applicable Std	1
Item quantity	1	Type (VS/FS)	1	Voltage	1
Poles	1	Power	1	Explosion Protection	1
Zone	1	Syn-Ind	1	Overtemperature	a
Cooling System	1	Insulation	1	Service Description	1
Soft Start	1	Frequency	1		

Customer Specs Data Sheet [Detach file](#)

ENG Review Comments  
ENG Review Comments

To download files:  
User selects the Detach button, then eRFQ displays a pop-up:

	Revision#	File Name	Description	File Type
<input type="checkbox"/>	1	test.txt		RFQ Document

[Download](#) [Close](#)

User can select files and with download button he/she can view or save them.



In the commercial information user can find all commercial information relative to the RFQ & comments that the SOU department has entered.

Commercial Information

Liquidated Damages 1% of the total amount of

Warranty Period 18-24

Payment 90

Cancellation Fee

String Test No

# 1 Contractual Point of Del. Supplier site

# 1 Incoterm FCA

SOU Comments



User can send technical & commercial question(s) with Send question button

The image shows two screenshots of the eRFQ interface. The top part shows two sections: 'Technical Q&A' and 'Commercial Q&A'. Each section has a green downward arrow and a blue 'Send question' button. Below these are two 'New Question' form windows. The left window is empty, showing a 'Question:' text box, an 'Add Question' button, and a table with columns 'Delete' and 'Question'. Below the table are 'Send question' and 'Delete' buttons. The right window shows the same form with the text 'supplier technical question.' entered in the 'Question' field.


User can edit question and select add question

With send question, he/she sends query to GE



When the question has been answered, you will receive an email notification.

Then you can view the answer in the Q&A section and track who and when has answered.


Commercial Q&A 

Remark by SOU \_ SOU STD Training1 Remark Time :2007-03-21 12:30:23

SOU question

Answer by UNITS \_ AE STD Training1 Answer Time :2007-03-21 12:31:58

answer SOU question

Remark by Supplier \_ PromelContact Remark Time :2007-03-21 12:40:54  Answer

supplier commercial question

Answer by SOU \_ SOU STD Training1 Answer Time :2007-03-21 12:48:31

SOU answer supplier comm question



**UPDATE QUOTE:**

Supplier can update quote and sent to GE a new quote any time (click button 'Reply) until the RFQ is open.

Notification mail to Nuovo Pignone is sent automatically.

**UPDATE RFQ by NUOVO PIGNONE:**

Supplier will receive notification when GE updates the RFQ. In this case supplier has to analyze and send a new quote.

When GE updates Due date, supplier receives a notification mail.

When GE puts in hold a RFQ, supplier receives a notification mail. The same for hold lifted.



In the future for support you can always contact:

### Tools Support

Helpdesk is available from 7AM to 8PM (GMT+01:00) on normal business days.

Direct: 0034 93 400 5341

Internal GE (Dial-Comm): 3400

Enabled External User may visit the  
[eSourcing External Community](#)

